

# 2024 PROSPECTUS

A group of four diverse young women are posing in front of a school building with a stone wall and white columns. They are all smiling and waving their hands towards the camera. A thin, curved grey line arches over the group. The woman in the center foreground is wearing a white long-sleeved shirt under a patterned sweater vest and a grey skirt. The woman to her right is wearing a dark blue button-down shirt and light-colored pants. The woman in the background on the left is wearing a grey sweater. The woman in the background on the right is wearing a white top.

**Empowering Dreams for 33 Years:**  
Turning Student Goals into Achievements.





**AUCKLAND  
INSTITUTE  
OF STUDIES**  
NEW ZEALAND



**NEWZEALAND.COM**  
Licence No.100708





**WHĀNAU (Family)**  
AIS describes itself as a multicultural family, developing friendships with people from around the world is what makes this institute unique.



# Welcome to AIS

## Multicultural Family

Established in 1990, Auckland Institute of Studies (AIS) is one of New Zealand's leading private degree-granting institutions. We provide a wide range of NZQA-approved qualifications, including

certificate, diploma, undergraduate degree, graduate diploma, and postgraduate diploma and degree programmes for domestic and international students.

### Contents ~ Rārangi kōrero

#### About AIS

##### Message from the President 6

A very warm welcome to Auckland Institute of Studies by our President, Dr Lehan J. Stemmet.

##### Our Values 8

Learn more about our four core values that shape the essence of our institution's guiding principles.

##### About Auckland 10

Auckland is consistently rated one of the top 5 cities to live in the world. Find out why.

##### Māori and Pasifika at AIS 12

AIS has a wide range of scholarships available to domestic students to help promote ethnic and gender diversity in the workplace.

##### Why Study at AIS? 14

17 reasons why AIS is a great place to gain a higher education.

##### Facilities 16

Everything you need on our centrally located campus.

#### Programmes

##### Business Administration (MBA) 26

##### Information Technology 28

##### Business 30

##### Tourism and Hospitality Management 32

##### English Language 34

##### Educational Linkages 18

We have partner links in New Zealand and overseas that can provide pathways into AIS as well as options for further study after AIS.

##### Work Experience 20

Our student careers centre can support you to find a job, while you study or after you graduate.

##### Online-Offshore Study at AIS 22

You can equip yourself with the skills necessary from your home country to then pursue tertiary study in New Zealand.

##### Alumni Network 24

Keep in touch with past alumni as we help you bridge connections and foster meaningful relationships within our community.

#### Apply to Enrol

##### Code Of Practice 36

##### How Do I Apply? 38



# Find Your Way For A Better Future



## Message from the President.

Dr Lehan J. Stemmet

Tēnā koutou, tēnā koutou, tēnā koutou katoa, a very warm welcome to **Auckland Institute of Studies (AIS)**.

We look forward to partnering with you on your education journey and believe there will be many opportunities for you to learn, develop and grow - to build connections with fellow students who could one day be your global professional network, and some of your closest friends.

You have made a good decision to invest in your education and to continue your studies at AIS. We are a Category 1 private education provider. That means you can be highly confident that AIS is a high performing education provider based on an External Evaluation and Review (EER) process set by the **New Zealand Qualifications Authority (NZQA)**.

You will be able to interact with people from various backgrounds and develop a good understanding of the world, foster new connections, and build networks which may become valuable in your career. The learning and development of each student are guided by qualified and experienced staff in our academic as well as service departments. They are committed to help you achieve success. We have created learning

pathways and support strategies to cater for the different skills and abilities of individual students. This helps to maximise your opportunities to achieve your goals.

Earning an AIS academic qualification is a significant achievement and requires each student to demonstrate a high level of personal commitment, endurance, independence, critical thinking, and integrity; all key competencies for 21st Century workplaces and for those interested in a more entrepreneurial career focus.

We actively seek input from, and work with stakeholders - especially prospective employers – to ensure that we align our qualifications with what employers expect of graduates. We promote and support students moving forward in their careers through internships, career advice, post qualification placement support, and an effective alumni network.

Studying at AIS is a uniquely rewarding and positively challenging experience. If you are ready for the challenge on the way to achieving your goals, we are ready to support you on that journey.













# Quality, Supportive, Education for everyone

## Our Values

### Quality Education

As a NZQA Category 1 provider AIS offers you the reassurance of knowing you have enrolled in one of New Zealand's largest and longest established independent Tertiary Education Organisations. Take advantage of a wide range of attractively priced diploma, degree, graduate and postgraduate qualifications, all approved by NZQA and recognised within New Zealand and internationally. Members of our well respected academic staff are leaders in their fields and committed to providing you with the best possible educational outcome.



### Individual Focus

You are much more than just another student at AIS. Our class sizes are considerably smaller than many other Tertiary Education Organisations, guaranteeing you better access to academic staff when you need it and maximising your learning opportunities. Our fast track programmes, flexible entry dates and cross credit recognition mean you can take advantage of previous studies and achieve your educational goals quickly.

### Supportive Environment

It's important that you feel confident and comfortable while you are studying – especially if you are a long way from home. The park-like grounds of the St Helens campus add to the peaceful atmosphere of the institute – and are only 10 minutes drive to the centre of Auckland. Live on campus at our student hostel, catch up with your work in our library and unwind at our gymnasium and sports hall – all protected by on-campus security. Our friendly and approachable Student Services and Marketing team are always available to give the best pastoral support possible – in your own language.

### Real World Success

At AIS we understand that you are studying because you need options in the future - options for further study, for employment or even for immigration. Our industry – focused programmes are carefully designed to provide the training you will need to succeed. Gain relevant New Zealand work experience on the AIS MBA Internship Pathway or the AIS Graduate Placement Service. With students from over 40 countries on campus, as an AIS alumnus you will build an international network of contacts and life-long friends.





# Number One Spot in the Global Liveability Rankings\*

Often described as 'the world in miniature,' New Zealand's peaceful pastoralism is complemented by a startling variety of spectacular landscapes within a small area. Hot springs, geysers, rolling hills and magnificent beaches in the North Island contrast with the majestic

glaciers, mountains and lakes of the South Island. Dominating the urban scene, Auckland is the largest city and the commercial hub of New Zealand.



## TĀMAKI MAKĀURAU (Auckland)

Auckland enjoys an uncluttered lifestyle amidst parks and gardens on an isthmus enclosed by two picturesque harbours, earning it the title 'City of Sails'.







New Zealand's largest city is home to 1.7 million people from Māori, European, Pacific and Asian cultures



Relaxed, safe lifestyle and much more affordable than Sydney, New York or London



Great shopping, dining, nightlife, sports and recreation



A stunning location between two harbours, with easy access to beaches and mountains



Mild, temperate climate without seasonal extremes

## Auckland Home To AIS



Picture Credits: StudyAuckland







# Kia ora, Kia Orana, Talofa and Malo e lelei.

## Your choice of tertiary provider is an important decision.

If you are of Māori or Pacific Island descent, you will find a warm welcome and sense of belonging at AIS. We have strong ties with sister schools in Tonga and Samoa, providing a seamless transition from their diploma qualifications to our degree programmes. Our cultural activities, groups and facilities are all designed to promote cultural understanding and Māori and Pasifika values on campus. AIS can offer Māori and Pacific Island students:

### **Fees Free**

Fees-free is a NZ Government policy to help people begin their tertiary education. If you are eligible, up to \$12,000 of your fees will be free in your first year in 2024, including tuition fees and compulsory course costs. This policy applies to any of our programmes or courses at Level 5 or starting out on a bachelor's degree programme. You will need to know your National Student Number (NSN) to check if you are eligible.

For more information on fees-free at AIS and how to check your eligibility status, visit <https://www.ais.ac.nz/study/study-at-ais/fees-free>

### **Scholarships**

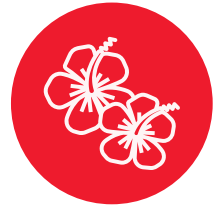
AIS has a wide range of scholarships available to domestic students to help promote ethnic and gender diversity in the workplace, reward students with an outstanding academic record or help those who are suffering financial hardship. Some scholarships cover 100% of your tuition fees over multiple years – saving you thousands of dollars while securing a high-quality education.

To find out what scholarships are on offer at AIS, and how to apply, visit <https://www.ais.ac.nz/study/study-at-ais/ais-scholarships> | For a full description of our programmes on offer, visit <https://www.ais.ac.nz/full-programme-list>





# Māori and Pasifika at AIS



AIS welcomes students from all over the world but domestic students are central to campus life and our reputation for academic excellence and success. The ability to live at home with family or friends and commute to our campuses makes the transition to tertiary study an easy one.

You will receive a first-class education that will set you up for a successful career. There are numerous advantages at AIS for New Zealand citizens and those with permanent residency including fee subsidies, scholarships and Māori and Pacific Island cultural support.

## 86%

Successful Course Completion (Māori/Pacific)



**Vaimaa Petelo Iketau**  
**Bachelor of Information Technology (BIT) Alumni**

*Pregnancy, lockdown and financial hardship were just some of the challenges Vaimaa Petelo had to overcome while studying her Bachelor of Information Technology.*

*But thanks to AIS support she achieved outstanding results and found employment. "There was a time where I could not meet the fees but I was able to seek financial help. AIS allowed me to do online study when I was pregnant; it was a very convenient option. During lockdown AIS student services offered support with food as well. AIS is the best. It's very supportive academically, socially and mentally."*





# NZQA Category 1 Provider, the highest possible rating

All AIS programmes are approved and accredited by the **New Zealand Qualifications Authority (NZQA)**, ensuring that the AIS qualification you receive is recognised the world over.

AIS is a top-ranked Category 1 Accredited NZQA provider, meaning you can be assured of excellence at every stage of your study.

## Our Student Support Services form the path to your Success

### Individual Focus

- Enjoy personal attention, high-quality teaching and small class sizes.
- We can advise what academic programme will best match your requirements and career ambitions.

### Employment

- We help you prepare your CV, hone your interview skills and find job opportunities.
- Our Student Careers Centre (SCC) can contact potential employers, help arrange interviews and get you into work faster.

### Immigration and Visas

- We work closely with Immigration New Zealand and can help with student visa issues.
- Many of our qualifications earn points under Immigration New Zealand's Skilled Migrant Category and qualify for post-study work rights.

### Multicultural Environment

- Interact with New Zealanders and people from over 40 different countries at AIS. Developing strong friendships and your personal network while studying can help you find subsequent employment across the globe.

### Trusted Advisors

- Our Learning Support provides e-learning resources and library access, complemented by online academic support after-hours via Studiosity and Grammarly.
- Receive one-on-one support from our Learning Support Advisor and attend workshops on essay writing, study skills, referencing and examination preparation.

### Support in your Language

- Our multilingual Student Services officers are available to support all AIS students.

### Industry Links

- Our programmes focus on applied projects, industry best practice and practical training. Industry representatives help shape our course content and our popular internship and graduate placement programmes often lead to employment.

### Māori And Pasifika Scholarships

- Scholarships are available to students of Māori descent.
- International Pasifika students are eligible for special tuition rates through our Pacific Outreach programme.



### MĀTAU (*Knowledge/Understanding*)

Being an AIS student is a positive experience as our graduates and students will testify. Common feedback is that AIS is an institute with friendly and helpful staff and internationally reputable courses and qualifications.





# Achieving Academic Excellence

## Great Value - NZQA Approved

- High quality and affordable postgraduate and undergraduate degree, diploma and English language qualifications are available.
- Our NZQA-approved programmes include business administration, business, information technology, hospitality management, tourism management and English language.

## High Quality Academic Staff

- Our lecturers are well-published researchers and leaders in their field, with 15 PhDs on the faculty. Our small class sizes ensure you have maximum contact with them.

## AIS Students Succeed

**97%**   
Student Satisfaction

## Cross-Credits

- Apply for a credit transfer if you've completed similar courses elsewhere.

## Fast-Track Programmes and Flexible Entry Dates

- Choose to fast-track your study and gain employment sooner.
- Intakes in January, May and September - start when it best suits you and set your own pace.

## Rewarding Excellence

- Our highest performing degree and diploma students receive excellence awards each trimester.

# In a Great Learning Environment

## Large, Spacious Campuses

- Enjoy our park-like grounds, extensive indoor recreational facilities, plentiful free on-campus parking and on-site security.

## Internships

- Learn in the workplace and gain real-world experience during our programme internships. This could be your 'foot in the door' to your future career.

## Transport

- We offer an airport pick-up service for all first time arrivals.
- Auckland's bus and train networks are close to AIS campuses.





# Explore the Lush Green AIS Campus

The St Helens Campus is located in spacious, park-like grounds in Mt Albert, Auckland, and is adjacent to the popular Chamberlain Park Golf Course. Travelling to and from the campus is easy as it is located

close to Auckland's North Western motorway and the Baldwin Avenue train station, and bus services travelling along nearby New North and Great North Roads are frequent.



**On-campus accommodation**



**Computer labs and breakout rooms**



**Library stocked with digital and traditional media**



**Affordable café including student training**





**Free  
parking**



**Only eight minutes from  
City Centre via AIS shuttle**



**Tennis  
courts**



**Sports teams**

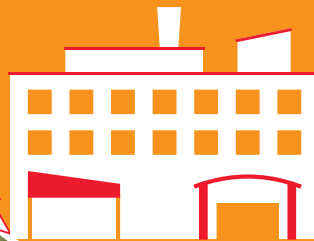


**Fully equipped  
gymnasium**

Campus situated  
on more than  
**40,000m<sup>2</sup>**  
of park-like grounds



**Five minutes  
walk to public  
transport**





# Educational Linkages



## New Zealand

- Aotearoa Career and Management Institute (ACMI)
- Aspire2 International
- Auckland University of Technology (AUT)
- Crown Institute of Studies
- Ignite Colleges
- International Travel College of New Zealand
- Mount Maunganui Language Centre
- New Zealand College of Business
- Professional Business and Restaurant School (PBRs)
- UP Education



## International

- Chaoyang University of Technology
- Confederation of Tourism and Hospitality
- Cook Islands Tertiary Training Institute
- International Institute of Management Sciences
- International Skill Development Corporation Limited
- Ling Tung University
- Manav Rachna International Institute of Research and Studies (MRIIRS)
- Martin Hautus Samoa
- Pearson | BTEC
- Scottish Qualifications Authority
- Servicepro International Tourism and Hospitality Institute
- Shanghai Zhongqiao Vocational and Technical University
- Tonga Institute of Higher Education
- Tonga Ministry of Education and Training
- Tonga National University
- Tupou Tertiary Institute

# Quality Education

Being recognised as a NZQA Category 1 provider, AIS instills confidence by ensuring your enrollment in one of New Zealand's most extensive and well-established independent tertiary education institutions. Explore a diverse array of competitively priced certificate, diploma, degree, graduate, and postgraduate

programmes – all authorised by NZQA and acknowledged both within New Zealand and globally. Our esteemed academic faculty, comprising leaders in their respective fields, are actively engaged in research and dedicated to delivering optimal educational results for you.

**13** degrees and diplomas offered

Over 7,870 degrees and graduate/postgraduate diplomas awarded.





# Strategic Alliances and Articulation Arrangements

One of the key strengths of AIS and the programmes we offer is the ability to prepare our students for future opportunities within New Zealand and around the world. As we have a large proportion of international students, we recognise that further study and career advancement choices often take our graduates beyond Auckland and New Zealand into the global community.

It is now easier than ever to instantly connect and communicate with people all over the globe. The world truly is an international

marketplace and AIS is internationally connected and recognised. We have strategic alliances and articulation pathways with education institutions and organisations within New Zealand and in several overseas markets.

In New Zealand these alliances enable domestic and international students to move into higher qualifications. International agreements provide for credit transfer into degree programmes, offshore course delivery, group study tours and teacher exchanges.



**Marvin Reyes**

**Postgraduate Diploma in Information Technology Alumni**

*Marvin Reyes knows his AIS internship is the reason why he now has a rewarding fulltime job.*

*"My internship helped me out so much," the 25 year-old explains. "My professor got me into Absolute Analytics. I learned so much and enjoyed the experience. If it wasn't for that internship programme, I might still be searching for work."*

*Absolute Analytics offered Marvin a fulltime position following his successful six-month internship. "I am now working as a web analytics specialist/developer. I analyse data and generate insights that we collect from our clients as well as doing data manipulation and application development for the company."*



# Gain Meaningful Work Experience

AIS is a member of Student Job Search (SJS), a nation-wide free service aimed at assisting domestic and international students in their search for employment. From one-off jobs around the home

through to full-time graduate positions, SJS is a student's one-stop-shop for earning as you learn and gaining valuable on-the-job experience.

## AIS Student Support

AIS will help you find part-time or full-time work, internships and graduate work placements.

### Writing your CV (resumé) and Cover Letter

A well-written CV and cover letter will help you to secure job interviews and get in front of potential employers.

AIS will help you tailor your CV to the specific industry or sector you're interested in.

### Interview Preparation and Techniques

Practice your interview skills at AIS to improve your chances of securing a job or internship.

We will help you research prospective employers, assess your skills relative to a particular job description, and prepare some questions you can ask the interviewer about the position on offer.

Employability and immigration workshops, one on one consultations and interview coaching are available.

### Searching for Work Opportunities

We can support you towards employment and give guidance on internship programmes and volunteer work.

Our extensive network of contacts within business, industry and the community allows us to continually promote AIS students and graduates.

### Graduate Placement Service

The graduate placement programme is for students who have completed their qualification of study.

Students who have graduated can apply for this internship.

### Contact details

E: [studentcareers@ais.ac.nz](mailto:studentcareers@ais.ac.nz)



### ANGITŪTANGA *(Success)*

Education at AIS is both fulfilling and demanding. Our Student Service Officers and tutors are here to celebrate your successes and offer support during tough times.





# Internship Placement Services

The Student Placement coordinator arranges internships within specific programmes of study. We have extensive industry links to help you with an internship placement that is right for you.

## Employer and Internship Provider Database

We are always seeking future opportunities for you and maintain a database of employers who are interested in AIS students and graduates for internships, placements and employment opportunities.

## Coordination of internships

The Student Placement coordinator can help arrange internships and work placements around Auckland in your field of study.

Gain real world experience and boost your employment prospects.

Options include:

- Internships for MBA, PGDBA, MIT, PGDIT, GDIT, GDBus, BIT and BBus
- Other internships/placements offered by employers to AIS students

## Industry relationships

You will benefit from our strong industry relationships and business contacts to help secure an appropriate internship placement.

We offer:

- Familiarisation visits and presentations from employers about "what it's like to work for us"
- Links to placement agencies and other professional bodies

# Real World Success

Build a better future and seize opportunities for further study and employment. Our industry-focused programmes will provide the training you need to succeed.

Take advantage of our internship and graduate placement services to gain valuable work experience in New Zealand and build an international network of contacts with your fellow AIS graduates.

# 82%

Graduates in 2021  
achieved relevant  
employment or further  
studies



Photo: Naoko Matsunaga, GDTM Alumni 2017-2018









# Advancing Your Education with Online-Offshore Study

International students can begin their academic journey from their home country with our ONLINE certificates in Business Administration and English Language. You can equip yourself with the skills necessary to then pursue tertiary study in New Zealand or elsewhere. Designed to fit around international time zones,

you will receive face-to-face time with your teachers, personal guidance, and support. No visa is required and you will save on living costs and travel expenses while gaining valuable knowledge and an internationally recognised qualification.

## Welcome To AIS Online.



### **Arsheel Shaikh** **Online BBus to On-Campus BBus**

*Hailing from Gujarat, India, Arsheel Shaikh completed his high school education with a commerce background. Despite initially planning to commence his academic journey at AIS in New Zealand in 2020, Arsheel faced a detour due to Covid-19 border closures. Undeterred, he embraced online learning as an offshore student, overcoming challenges posed by a 7 to 8-hour time difference.*

*Throughout his virtual academic journey, Arsheel received unwavering support from AIS faculty. His perseverance bore fruit when, in late 2022, he finally traveled to AIS and secured an internship as an Assistant Accountant.*

*Arsheel's impact extends beyond his studies in the BBus; he initiated the Accounting Club at AIS, and serves as a dedicated member of the Student Council.*





# AIS Alumni Association

Our belief is that tertiary study is not a short-term activity, but rather a life-long link between students, staff and AIS. AIS alumni members are dispersed throughout the world. The Alumni Association works

to strengthen the relationship between the institute and its alumni community by keeping you in touch with what is happening in Auckland and in other centres around the world.



**Over 45,000 students**  
have passed through  
our doors

## We value our relationship with our Alumni. They are important to us because:

- They keep us in touch with the past;
- Involved with the present, keeping our global communities vibrant; and
- Look towards the future, helping us to create a better learning environment.
- Some of our alumni now hold positions such as vice-presidents, general managers, purchasing managers, finance directors, operations supervisors and account managers in a wide variety of industries around the world. Their careers are truly impressive.
- Alumni functions are held in conjunction with other events on campus and overseas. Watch here for details. If you would like to be part of these events so that you can catch up with your ex-classmates. Join the AIS Alumni Association now!
- As life progresses, we hope you will remain an enduring member of the global AIS network - a community of bright, innovative people committed to making a difference.
- Already an alumni member, but haven't heard from us for a while? You might need to update your details. Please keep in touch and let us know what you are doing now.









# Postgraduate Business Administration

A postgraduate Business Administration programme at AIS equips you with all the tools required to embark on a flourishing career. While a Business Management degree focuses on planning and

organising, a Business Administration qualification at AIS gives you a broad business background, with plenty of options to specialise in your chosen field.

## Invest in yourself.

People with a postgraduate business qualification, particularly an MBA, earn more than those without, sometimes up to twice as much.

Advance your career and secure managerial roles by completing postgraduate studies in Business Administration at AIS.

Existing managers can improve their lateral thinking and develop broader skills by learning how to undertake research, problem-solve, be pro-active, apply new ideas and think strategically.

Students at the beginning of their careers who want to get ahead will benefit from experiential learning, sound corporate values, professional skills development and overall personal growth.

Our combination of lectures, workshops and seminars allows you to practise and apply your learning in an environment that imitates the

real business world. Business Administration classes are scheduled at weekends so you can upskill and study while continuing to earn.

Our faculty staff will teach you international best practice and have been chosen for their blend of academic qualifications, research activities, current business and consulting experience, international involvement and teaching skills.

### There are four specialisations available in the MBA:

Master of Business Administration (International Business)

Master of Business Administration (Finance)

Master of Business Administration (Marketing)

Master of Business Administration (Operations and Logistics)



#### Postgraduate Certificate in Business Administration

*Domestic Fees (NZD) \$8,320*  
*International Fees (NZD) \$13,000*  
*Level 8 · 60 Credits · 6 Months*



#### Postgraduate Diploma in Business Administration

*Domestic Fees (NZD) \$16,640*  
*International Fees (NZD) \$26,000*  
*Level 8 · 120 Credits · 12 Months*



#### Master of Business Administration (MBA)

*Domestic Fees (NZD) \$24,960*  
*International Fees (NZD) \$39,000*  
*Level 9 · 180 Credits · 18 Months*





**Richard Perillo**  
**PGDBA Alumni ~ currently Barrister and Solicitor**  
**of the High Court of New Zealand**

*AIS Alumni Richard Perillo, equipped with a PGDBA from AIS in 2018, exemplifies the transformative power of education.*

*His path from AIS student to a Barrister and Solicitor in New Zealand's High Court reflects the institution's lasting impact.*

*Through the PGDBA, Richard gained a holistic grasp of business, honing skills in finance, marketing, leadership, and networking. These skills, cultivated at AIS, proved vital in a competitive professional landscape. As he graduated, his knowledge and confidence propelled him globally, underscoring the enduring value of an AIS education.*



Degree - level  
 Successful Course  
 Completion **94%**



**KAIPAKIHI (Business)**

At AIS we understand that you are studying because you need options in the future - options for further study, for employment or even for immigration.

## Graduates of Postgraduate Business Administration Programmes are now:

- Continuous Improvement Engineer – Fisher and Paykel Healthcare
- Legal Support – Ministry of Justice
- Finance Manager – Franklin Smith
- Financial Accountant – Fuji Film
- Project Finance Partner – KiwiRail
- Logistics Specialist – Cardinal Logistics Ltd
- Project Support Co-Ordinator/EMR TrakCare, CSSD, Redevelopment Projects – Mercy Ascot Hospital
- Operations & Supply Manager – Wuyi Company Ltd
- Support Officer, Mortgage, Credit and Cards Services – HSBC Bank
- Finance Business Partner – Auckland Council
- Settlement & Customer Fulfilment Officer – Neo Prime Ltd.

Download the latest information on our  
 Business Administration programmes  
 and an enrolment pack at: [www.ais.ac.nz](http://www.ais.ac.nz)



# Information Technology Programmes

Incorporating both hands-on training and theoretical knowledge, our IT programmes ensure graduates have skills that are attractive to global employers.

Regular industry visits are combined with first-class teaching, to provide students with a valuable addition to their CV or job application.



## New Zealand Diploma in Information Technology Technical Support (Level 5)

*Domestic Fees (NZD) \$6,246*  
*International Fees (NZD) \$22,710*  
 Level 5 · 120 Credits · 12 Months



## Bachelor of Information Technology

*Domestic Fees (NZD) \$18,738*  
*\$6,246 per year / 120 credits*  
*International Fees (NZD) \$68,130*  
*\$22,710 per year / 120 credits*  
 Level 7 · 360 Credits · 36 Months



## Graduate Diploma in Information Technology

*Domestic Fees (NZD) \$6,885*  
*International Fees (NZD) \$25,407*  
 Level 7 · 135 Credits · 12 Months



## Postgraduate Diploma in Information Technology

*Domestic Fees (NZD) \$8,118*  
*International Fees (NZD) \$26,030*  
 Level 8 · 120 Credits · 12 Months



## Master of Information Technology

*Domestic Fees (NZD) \$12,132*  
*International Fees (NZD) \$39,000*  
 Level 9 · 180 Credits · 20 Months

## Graduates of Information Technology Programmes are now:

- HR Administrator – Auckland DHB
- Software Developer – Flow Software
- Network Operations Centre Engineer – Kinetics Group
- Information Technology Support Analyst – 2degrees
- Software Engineer – TPS
- Integration analyst – Sandfield
- Operations Controller – EchoChill Ltd
- IT Support – Manukau Institute of Technology
- IT Tech – The Instillery
- Junior Systems Engineer – Lucidity Cloud Services.





# IT has the Highest Paid Jobs in New Zealand.

Several Information Technology (IT) occupations are in short supply in New Zealand and thousands of IT jobs are regularly advertised in this country.

Begin, or further develop, a successful IT career by enrolling in one of our high quality programmes.

Local work placement opportunities are available as part of your study programme so you can gain relevant experience to help secure a well-paying job after graduation. All of our IT students are issued with a laptop as part of their resource fees and receive free Microsoft software.

**Three topics are available in all our IT programmes for you to specialise in:**

Software Development

Networks and Security

Information Systems

Bachelor's or postgraduate degree holders can plan to live and work in New Zealand, discovering opportunities and broadening their horizons in a vibrant setting.

IT employers are  
experiencing a skills  
shortage

*IT salary guide*

**98%**

## **HANGARAU** *(Technology)*

Incorporating both hands-on training and theoretical knowledge, our IT programmes ensure graduates have skills that are attractive to global employers.



### **Arnoldus Botha**

**MIT Alumni ~ currently Business Analyst at HealthSource, Te Whatu Ora, Health New Zealand**

Arno Botha, MIT Alumni, currently a Business Analyst at HealthSource, Te Whatu Ora, Health New Zealand, faced unique challenges as an international student studying abroad. "The experience was daunting but rewarding. We embraced diverse cultures, met new people, and excelled, regardless of origins," says Arno, an AIS MIT Graduate from 2023.

Reflecting on recent challenges, Arno adds, "Notably, the COVID-19 pandemic tested our resilience and adaptability. We embraced online learning and leadership roles."

"As the 2023 valedictorian, I express gratitude to AIS for equipping us to adapt and lead. Success is more than financial gains; it's about personal growth and happiness," says Arno.



Download the latest information  
on our I.T. Programmes and an  
enrolment pack at: [www.ais.ac.nz](http://www.ais.ac.nz)



# Business Studies Programmes

We provide a broad range of internationally-recognised Business Studies qualifications across all key areas of business: management, marketing, accounting, economics and communication. All courses

are NZQA-approved, helping you make the most of your development and progress in your chosen profession.

## Become problem-solving professionals who can adapt to a fast-changing world.

The business world is constantly and rapidly changing, and so are the tasks employees perform. Stakeholders' expectations from business graduates are also evolving, and students need to be prepared for the future of work. Aside from technical skills, other attributes such as resilience, core transferable skills, flexibility and moral citizenship are critical requirements of business graduate employability.

The Business qualifications aim to develop graduates who are critical thinkers, lifelong learners and contributors to local and international communities. The qualifications align with the New Zealand Government's Tertiary Education Strategy of providing learners with a high-quality education that incorporates Aotearoa New Zealand's

culture and history, enabling them to meet current and future work needs and contribute to the economy and society. Graduates will be well-equipped to meet the needs of employers, including those in the private, public and not-for-profit sectors. In addition, graduates will have acquired both general and specialist knowledge in business, experience in applying that knowledge, and transferrable skills.

Business students will be able to choose a study pathway in an area where there is demand for those skills, including Accounting, Marketing, Procurement and Supply Chain Management, Facilities Management, Tourism and Hospitality Management, and Healthcare Management.



### Bachelor of Business

*Domestic Fees (NZD) \$16,392*  
*\$5,464 per year / 120 credits*  
*International Fees (NZD) \$64,752*  
*\$21,584 per year / 120 credits*  
*Level 7 · 360 Credits · 36 Months*



### Graduate Diploma in Business

*Domestic Fees (NZD) \$6,008*  
*International Fees (NZD) \$21,584*  
*Level 7 · 120 Credits · 12 Months*

## Become a Professionally Qualified Accountant

The Bachelor of Business is accredited by CPA Australia and Chartered Accountants Australia and New Zealand (CAANZ). By selecting the right electives, you can satisfy the academic requirements for admission to CAANZ and CPA Australia membership, putting yourself on the front foot for a career in accounting.



DIFFERENCE  
MAKERS™



As the only New Zealand private tertiary education provider to have this accreditation, you can be assured of the quality of the Bachelor of Business study pathway in Accounting.





**Agnivesh Nomula**

**GDBus Alumni ~ currently Business Manager for Link2 Recruitment (NZ) Ltd**

*Agnivesh pursued a Graduate Diploma in Business at AIS in 2017-18 and is now employed as a Business Manager at Link2 Recruitment (NZ) Ltd.*

*"The strategic planning and organisational management skills acquired at AIS have significantly fueled my career.*

*Coming from a city in India, the allure of Auckland and the hands-on learning approach at AIS drew me in.*

*Passionate tutors encouraged me to explore diverse modes of learning and experimentation, shaping my approach to professional development. The broad field of business continually captivates me, from strategy development to financial management and marketing insights. This transformative journey at AIS opened doors to endless possibilities. It's a full circle, as I now recruit students for enticing roles, transitioning from student to recruiter," says Agnivesh.*



## Student Satisfaction

# 97%



### AKO *(Learn)*

Members of our well-respected academic staff are leaders in their fields and committed to providing you with the best possible educational outcome.

## Graduates of Business Programmes are now:

- Auditor – KPMG
- Project Account Administrator – Avida
- Manager – Continental Motel
- Officer – Department of Corrections
- Assistant Store Manager – Gong Cha
- Accounts Payable – Body Corporate
- Accountant – Sankhya Accounting
- Financial Administrator – Fabulous Work Group Ltd.

Download the latest information on our Business Administration programmes and an enrolment pack at: [www.ais.ac.nz](http://www.ais.ac.nz)



# Tourism and Hospitality Management Programmes

Here in New Zealand, the industry is bracing for strong growth in both hospitality and tourism as visitor numbers continue to soar. Trained and qualified industry employees are always in high demand

and AIS graduates are sought-after and well-regarded by employers nationwide. At AIS you will gain hands-on experience to prepare you for a range of operational, supervisory and managerial positions.

## Graduates of Tourism and Hospitality Management Programmes are now:

- Casino Dealer – Sky City
- Warehouse Assistant – Elite Medical
- Gate Keeper – Link Alliance
- Customer Service Representative – DX Mail
- Manager – ONG Kitchen
- Assistant Manager – Auckland Zoo
- Night Manager – Accor Group
- Chef – Saint Alice.

### Study a Hospitality or Tourism Management Diploma as a pathway into the Bachelor of Business.

The Bachelor of Business has a Tourism and Hospitality Management study pathway and is designed to enable students to become problem-solving professionals who can adapt to a fast-changing world and make a meaningful contribution to society, locally and internationally. Graduates of the **New Zealand Diploma in Hospitality**

**Management (Level 5)** or the **New Zealand Diploma in Tourism and Travel (Level 5)** may have 120 advanced standing credits awarded towards the Bachelor of Business degree.



#### New Zealand Diploma in Hospitality Management (Level 5)

*Domestic Fees (NZD) \$5,464*  
*International Fees (NZD) \$21,584*  
*Level 5 · 120 Credits · 12 Months*



#### New Zealand Diploma in Tourism and Travel (Level 5)

*Domestic Fees (NZD) \$5,464*  
*International Fees (NZD) \$21,584*  
*Level 5 · 120 Credits · 12 Months*





# Study in New Zealand; The Adventure Capital of the World.



## **Alisi Fifita**

**GDTM and MBA Alumni ~ currently Assistant Manager - Mercure Sydney Wynyard Hotel, Accor Group (Salter Brothers)**

*Alisi Fifita, an AIS graduate, shared her journey during her valedictorian speech. She completed the GDTM in 2016-2017 followed by an MBA in International Business and Finance from 2018-2020.*

*Professionally, Alisi has worked as an Assistant Venue Manager at David Jones Elizabeth St, Sydney, from 2021-2022 and is now Assistant Manager at the Mercure Sydney Wynyard Hotel. She is deeply grateful to AIS, and her mentors, sponsors and family.*

*Reflecting on her AIS journey, Alisi highlights the challenges and rewards of her MBA experience, emphasising the importance of adaptability in the ever-changing business world. She encourages her fellow graduates never to give up, reminding them that success is not solely measured by academic achievements but by how they apply their knowledge in real-life situations.*

## **WHAKAMANUHIRI** *(Welcoming)*

Previous AIS graduates of Tourism and Hospitality Management Programmes are employed across New Zealand and beyond.



Download the latest information on our Tourism and Hospitality Management programmes and an enrolment pack at: [www.ais.ac.nz](http://www.ais.ac.nz)



# English Language Programmes

It's always a good time to study English, and the English Language Centre (ELC) at AIS offers you everything you need to learn this exciting language. We offer a variety of English Language courses

to suit every student's needs, even if you are a beginner. Our classes are designed to help you understand the English language, and our experienced ELC tutors will guide and support you every step.

## The English Language Centre within AIS is one of the most experienced schools in New Zealand.

AIS originally opened as a School of Language in 1990 before expanding into other subjects. Today we remain passionate about helping students learn and improve their English.

Students from over 40 different countries study at AIS. This diverse mix of cultures creates a unique learning environment – you are never alone on your journey to improve your English!

Our English Language Centre offers a variety of programmes for all levels. Improve your everyday English or prepare for our diploma or degree programmes.

We offer classroom and tutorial lessons as well as free extra classes in pronunciation and listening comprehension. We also have a full activities programme and encourage you to take advantage of these outings to extend your learning beyond the classroom.



### General English

*Weekly Fees (NZD) \$121 - 440*  
*Level: Beginner to Advanced*  
*Full-time or part-time study*  
 For more details, visit: [www.AIS.ac.nz/english](http://www.AIS.ac.nz/english)



### IELTS preparation

*Domestic Fees (NZD) \$2,378*  
*International Fees (NZD) \$5,282*  
*Duration: 12 weeks*



### English for Academic Purposes (EAP)

*Domestic Fees (NZD) \$2,378*  
*International Fees (NZD) \$5,282*  
*Duration: 12 weeks*



### New Zealand Certificate in English Language (Academic) (NZCEL)

*Domestic Fees (NZD) \$2,782*  
*International Fees (NZD) \$6,170*  
*Level: 4 and 5 | 60 credits each*  
*Duration: 14 weeks each*



Download the latest information on our English Language Centre and an enrolment pack at: [www.ais.ac.nz](http://www.ais.ac.nz)



# IELTS-Free Pathway to Academic Study

Pre-Intermediate English



English for Academic Purposes



New Zealand Certificate in English Language (Academic) Level 4



Undergraduate Degrees and Diplomas

New Zealand Certificate in English Language (Academic) Level 5



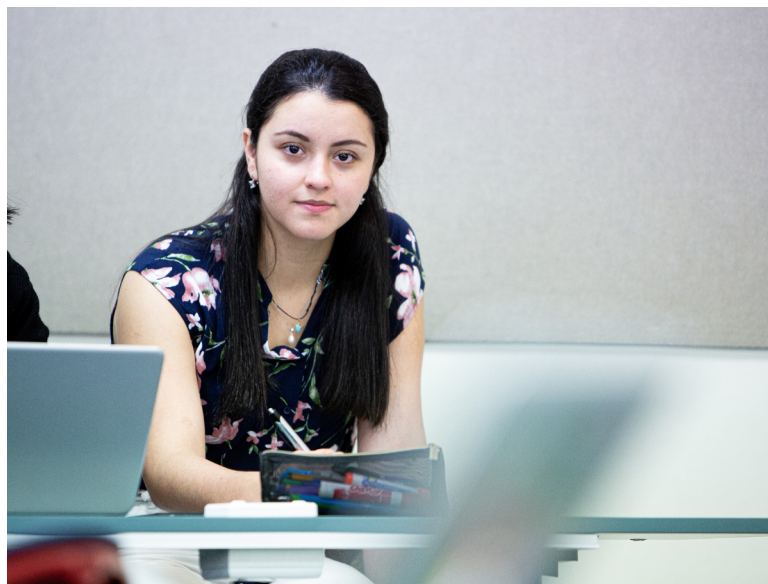
Postgraduate Degrees and Diplomas

**Maria Isabel Suarez Jaimes**  
NZCEL Level 4 Alumni ~ currently Insurance Consultant at IAG insurance (NZ)

Maria began her educational journey at AIS in 2019 with the NZCEL Level 4 programme, laying the foundation for her subsequent pursuit of a business degree with a marketing major.

Despite challenges, the lessons from AIS stayed with her: "Never give up on yourself and your foundation." says Maria.

Maria aimed for a career with significance. Joining IAG Insurance as a personal insurance consultant was a natural choice. In this role, she applies her marketing expertise while ensuring the security of individuals and families. Maria's transition from AIS to IAG Insurance underscores her steadfast commitment to personal and professional growth.



A member of  
**English  
New Zealand**

## Student Work Rights

As an NZQA Category 1 provider, English language students of AIS who have a valid student visa and are studying full-time for 14 weeks or more are entitled to work up to 20 hours per week.



## ELC Activities.

We also offer a range of extra activities and outings after class every day. Visit nearby destinations, from the top of Auckland's Sky Tower to its wild west coast beaches. Students get the chance to speak English while making friends and having fun.

### INGARIHI

At AIS we know your confidence, improvement and success depends on having lots of opportunities to practise speaking English while making friends and having fun.



# Pastoral Care for Tertiary and International Learners



## New Zealand Qualifications Authority

Auckland Institute of Studies is registered by the New Zealand Qualifications Authority (NZQA) as a Private Training Establishment under the provisions of the Education and Training Act 2020 and its subsequent amendments. At its last NZQA review in 2023, AIS received a result of Category 1, with "highly confident" for educational performance and "highly confident" for capability in self-assessment.



## Memberships

AIS is a member of a number of industry organisations, including Independent Tertiary Education New Zealand (ITENZ), English New Zealand and the Employers and Manufacturers Association.



## Code of Practice

AIS observes, and is bound by, The Education (Pastoral Care of Tertiary and International Learners) Code of Practice 2021. Copies of the Code are available from the AIS website: <https://www.ais.ac.nz/about/code-of-practice>.

## Individual Focus

You are much more than just another student at AIS. Our class sizes are considerably smaller than many other tertiary education organisations, assuring you better access to academic staff when you need it and maximising your learning opportunities. Our fast-track

programmes, flexible entry dates and cross-credit recognition mean you can take advantage of your previous studies and achieve your educational goals faster.







### Employment

International students enrolled in AIS diploma and degree programmes may work up to 20 hours per week and full-time during the summer holidays and trimester breaks. Master's students also qualify for a three-year post-study work visa after graduation, while postgraduate diploma and bachelor's degree students qualify for a post-study work visa with an equivalent duration to their length of study in the programme. In some cases English language students and spouses of graduate students may also qualify for work rights.



### Orientation and Enrolment

New students must be present for orientation prior to classes commencing. Absence from orientation can negatively impact on a student's ability to settle into campus and academic life at AIS. Returning students are able to select courses during the second half of the previous trimester.



### Medical and Travel Insurance

International students enrolled for two weeks' duration or longer (including group students) must have appropriate current medical and travel insurance while in New Zealand.

AIS can provide advice on compliant insurance and arrange insurance for you if required.

### Eligibility for Health Services

Most international students are not entitled to publicly-funded health services while in New Zealand and may be liable for the full cost of any medical treatment. Full details on entitlements to publicly-funded health services are available through the Ministry of Health, and can be viewed at: [www.health.govt.nz](http://www.health.govt.nz).

### Accident Insurance

The Accident Compensation Corporation provides accident insurance for all New Zealand citizens, residents and temporary visitors to New Zealand, but international students may still be liable for all other medical and related costs. Further information can be found at: [www.acc.co.nz](http://www.acc.co.nz).



### Immigration

Full details of immigration requirements, advice on employment rights in New Zealand while studying, and reporting requirements are available from Immigration New Zealand, and can be viewed at: [www.immigration.govt.nz](http://www.immigration.govt.nz)

### Enrolment Restrictions

Offering of programmes and courses is subject to minimum enrolment numbers.

Students who fail to make satisfactory progress may have their study programmes restricted. AIS will do all it can to ensure students succeed and make restrictions unnecessary.



### Fee Protection

All student fees are held in an independent trust account – Jolly Duncan & Wells Trustees Ltd, AIS Student Trust – managed by an independent Chartered Accountant. Fees are released periodically in arrears on a pro rata basis in relation to tuition delivered, so your fees are protected at all times.

### Refund Policy

For international students in programmes over three months, all payments exceeding up to 25% of the fees paid will be refunded if the student withdraws within the first ten working days of the programme. Thereafter, fees paid are non-refundable. The refund policy is in accordance with the Education and Training Act 2020. Full information is contained in the Enrolment Application Form.



# Start an application with AIS today

## 1. Choose Your Programme

- Choose the programme you want to study and apply online or download an enrolment pack from [www.ais.ac.nz](http://www.ais.ac.nz)

## 2. Do It Online

- Register and submit your application through our Online Application System at [www.ais.ac.nz/enrol](http://www.ais.ac.nz/enrol).
- Alternatively, you can complete the Application Form in your enrolment pack and enclose or attach the required documentation.

## 3. Acknowledgement

- You will receive confirmation that we have received your application.
- If we need any further information from you we will let you know.
- You can track the progress of your application at <http://portal.ais.ac.nz>

## 4. Offer Of Place

- Upon meeting all entry requirements, we will send you an Offer of Place and a Quotation. Applications that are complete and meet all the requirements will receive an offer within one working day.
- If you are an international student, you will require the Offer of Place for your visa application.

## 5. Confirmation

- Upon payment, we will send a Receipt and Confirmation of Enrolment.
- Bookings for the AIS dormitory, homestay and airport pick-up services must be made at least two weeks in advance of arrival in Auckland. Accommodation is subject to availability.





# International Students

## Student Visa

- Apply for your Student Visa online: [www.immigration.govt.nz/new-zealand-visas/apply-for-a-visa](http://www.immigration.govt.nz/new-zealand-visas/apply-for-a-visa).
- Students from China, Vietnam, the Indian Subcontinent and the Middle East are recommended to apply for 'Pre-Visa Assessment' before paying programme fees. In order to obtain your Student Visa, you will need to show our Receipt and Confirmation of Enrolment after you have received an 'Approval in Principle' from Immigration.
- Follow the instructions from Immigration New Zealand to complete your visa application process.
- Students already in New Zealand can apply online at [www.immigration.govt.nz](http://www.immigration.govt.nz) or see the Online Visa Office at the reception counter for assistance.
- After receiving your Student Visa, please immediately inform the AIS staff member named in your Letter of Offer of your travel details.
- Students from visa waiver countries coming for short-term courses of up to three months must have an NZeTA (New Zealand Electronic Travel Authority) before travelling to New Zealand. To see the full list of visa waiver countries, visit [immigration.govt.nz/nzeta](http://immigration.govt.nz/nzeta)

# Domestic Students

## Loans and Allowances

To confirm you qualify and to apply online for student allowances and loans where required, visit [www.studylink.govt.nz](http://www.studylink.govt.nz)



# Supportive Environment

It's important that you feel confident and comfortable while you are studying - especially if you are a long way from home. The park-like grounds of the St Helens campus add to the peaceful atmosphere of the institute, and are only 10 minutes drive to the centre of Auckland.

Live on campus at our student hostel, catch up with your work in our library and unwind at our gymnasium - all protected by on-campus security. Our friendly and approachable Student Services team are available to give the best pastoral support possible - in a range of different languages.



## Auckland Institute of Studies

28a Linwood Avenue, Mt Albert, Auckland 1025, New Zealand

PO Box 2995, Auckland 1140, New Zealand

Telephone: (64 9) 815 1717 | Email: [enquiry@ais.ac.nz](mailto:enquiry@ais.ac.nz)

Freephone (NZ Only): 0800 STUDY AIS (0800 788 392)

Find us on your favourite social media channels

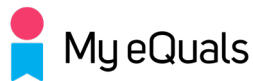


# THANK YOU!





CHARTERED ACCOUNTANTS  
AUSTRALIA • NEW ZEALAND



Institute of IT Professionals  
NEW ZEALAND  
EDUCATIONAL PARTNER

